

**“I would recommend the NewsWriter in a heartbeat! Every newspaper printer should have this system running!”**

**- Bob Best, owner of Newsprogress**

## News Progress

News Progress is a county-wide newspaper in central Illinois. They run a small weekly with a circulation of 3500 once a week and print several other area newspapers for customers on their News King press. The press runs vary from 1,000 to 23,000 impressions each week. They also run a job shop with smaller jobs like envelopes, letter heads and business cards.

Bob Best, owner of News Progress, was looking to exchange their film processor and imagesetter for a computer to plate system. He had looked at both violet and thermal solutions. The local graphics supply salesman, John Dunn, of The Oldham Group, brought the NewsWriter to his attention.

“I was impressed with the greenness of the system, no chemicals going down the drain and no film to buy, and very little weekly maintenance which helped make my decision to replace our old system with the NewsWriter from Glunz & Jensen.”

## Quality and Savings go hand in hand

“Before we bought the system, we ran the numbers, but we already know after one month that we actually save money AND time. With the NewsWriter we were able to retire many pieces of equipment – imagesetter, film processor, light tables, plate burner, plate processor and all the supporting products to keep them in operation.”

“Our greatest benefit has been the maintenance of the NewsWriter. Before we would spend 2 hours per week to clean our film and plate processors – now I just clean the print-head, change the water and add some finisher once a week and we are done. I almost feel like I am doing too little!”

“Quality is of course an important issue. We experienced higher quality through better color separations immediately from the NewsWriter. It is also much easier to manipulate the files to match color on press in ways you can't do with film.”

## Glunz & Jensen - great support!

“Support from Glunz & Jensen has been incredible. We were so impressed by Greg Hayden's knowledge of the Harlequin RIP and the Glunz & Jensen products. Most of the questions we had were answered with a simple text or quick phone call.”



From right: Bob Best, Owner of Newsprogress, Jan Larsen and Greg Hayden - both from Glunz & Jensens support team.

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OVER 900 INSTALLATIONS

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