

## **Glunz & Jensen A/S**

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### **GLUNZ & JENSEN A/S AND NELA SIGN A STRATEGIC PARTNERSHIP**

On December 17 – Glunz & Jensen has sold their punch/bend activities to NELA Ternes Register Group, Inc. This is a part of a strategic partnership agreement with NELA to jointly support newspaper pre press solutions worldwide. The mutual agreement of Glunz & Jensen now promoting punch/bend equipment manufactured by NELA, and NELA promoting processing equipment manufactured by Glunz & Jensen – forms a very strong strategic partnership, providing by far the most solid and proven automated plate handling solutions to newspapers worldwide.

Glunz & Jensen and NELA have more than 3000 in-line systems for offset plate production installed in the newspaper industry and are the leading suppliers worldwide within their own business areas.

Glunz & Jensen's headquarter for the Americas will remain in Granger, USA – securing regional sales and service of iCtP, Processing equipment, Commercial Automation and Flexo equipment along with spare parts activities. NELA will continue to service and support the installed Glunz & Jensen base of Punch/Bend equipment from the activities in River Falls, USA.

### **About Glunz & Jensen**

Glunz & Jensen is the world's leading supplier of innovative solutions for the global prepress industry. Our main product areas are processors for the offset and flexo printing industry, iCtP plate setters and automation equipment. We also provide exposure units, dryers, light finishers, mounting tables, conveyor equipment, stackers and software for monitoring and controlling complete prepress processes.

The recognized leader in prepress technology for 40 years, Glunz & Jensen has recently expanded its capabilities through the acquisition of Degraf and Microflex. We have long-standing relationships with prominent OEM customers, including Agfa, Asahi, DuPont, Flint, Fuji, Heidelberg, Kodak and MacDermid. We also market our products through an extensive worldwide network of distributors and dealers.

Based in Denmark, Glunz & Jensen has approximately 260 employees and subsidiaries and production facilities in Denmark, Slovakia, USA, Italy and China. Our global sales, service and support presence includes local employees in China, North America and South America.

### **About NELA**

The NELA group, consisting of NELA Brüder Neumeister GmbH, NELA USA and NELA Asia, forms the largest register and plate automation company in the printing industry worldwide. With our expertise in vision inspection and engineering we also produce high-precision optical inspection devices for the rubber and plastics industry, as well as appliances for the health industry.



At NELA's headquarters in Lahr/Germany, and in its US operation in River Falls/USA more than 200 employees manufacture state-of-the-art precision equipment in modern and spacious production facilities. Further subsidiaries are located in Singapore and Taiwan. Getting 75 years old next year, NELA is known as an innovative and market leading company for its project driven products.

